

**Gross Concession Revenue
Quarterly Revenue Results
FY 2015 vs. FY 2014**

Months	FY 2015	FY 2014	Variance	
			Amount	Change
July	\$507,500	\$615,000	(\$107,500)	(17.5%)
August	507,500	620,000	(112,500)	(18.1)
September	507,500	625,000	(117,500)	(18.8)
1st Quarter Subtotal	1,522,500	1,860,000	(337,500)	(18.2)
October	507,500	500,000	7,500	1.5
November	507,500	500,000	7,500	1.5
December	507,500	500,000	7,500	1.5
2nd Quarter Subtotal	1,522,500	1,500,000	22,500	1.5
January	507,500	500,000	7,500	1.5
February	507,500	500,000	7,500	1.5
March	507,500	500,000	7,500	1.5
3rd Quarter Subtotal	1,522,500	1,500,000	22,500	1.5
April	507,500	500,000	7,500	1.5
May	507,500	500,000	7,500	1.5
June	507,500	500,000	7,500	1.5
4th Quarter Subtotal	1,522,500	1,500,000	22,500	1.5
AREAS Revenue	\$6,090,000	\$6,360,000	(\$270,000)	(4.2%)
Advertising Revenue	959,703	778,533	181,170	23.3%
Gross Concession Revenue	\$7,049,703	\$7,138,533	(\$88,830)	(1.2%)

Source: Turnpike Enterprise Finance Office.
Note: Food service revenue reported by month for comparability.
Advertising revenue reported by fiscal year.

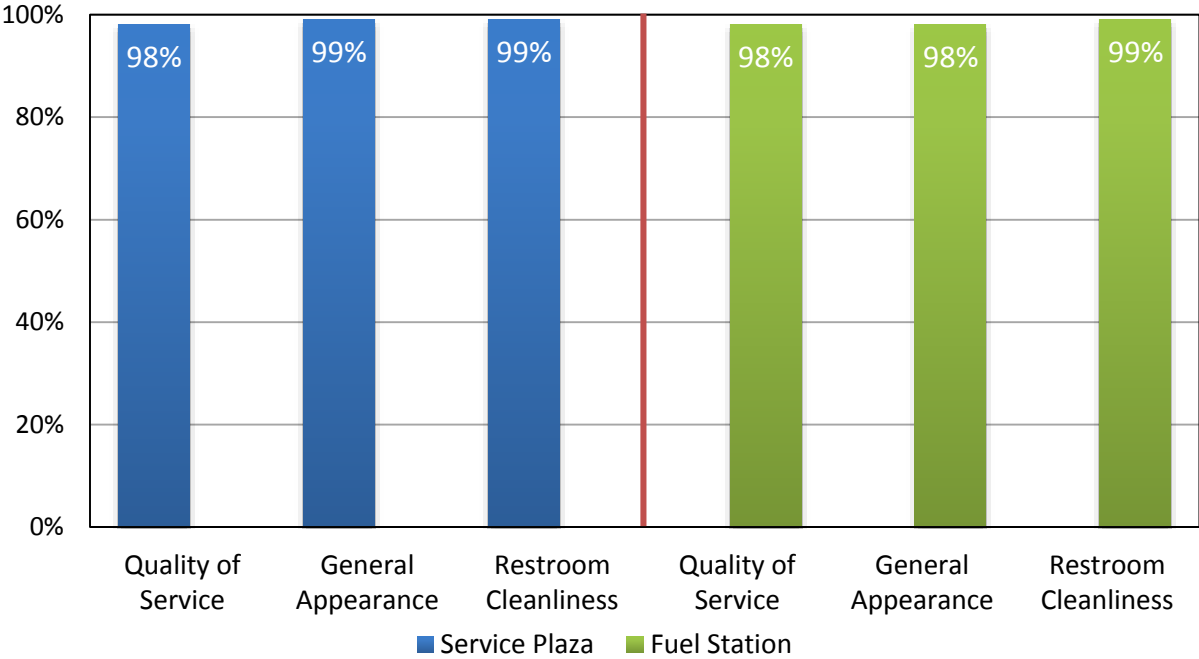
**Florida's Turnpike
Concessions Revenue Forecast (\$000)
FY 2016 through FY 2026**

Fiscal Year	Concession	Advertisement	Total Gross Revenue
2016	\$6,188	\$991	\$7,179
2017	6,249	1,007	7,256
2018	6,375	1,060	7,435
2019	6,502	970	7,472
2020	6,631	917	7,548
2021	6,764	926	7,690
2022	6,900	934	7,834
2023	7,038	943	7,981
2024	7,179	952	8,131
2025	7,322	961	8,283
2026	7,468	971	8,439

Source: Turnpike Enterprise Finance Office.

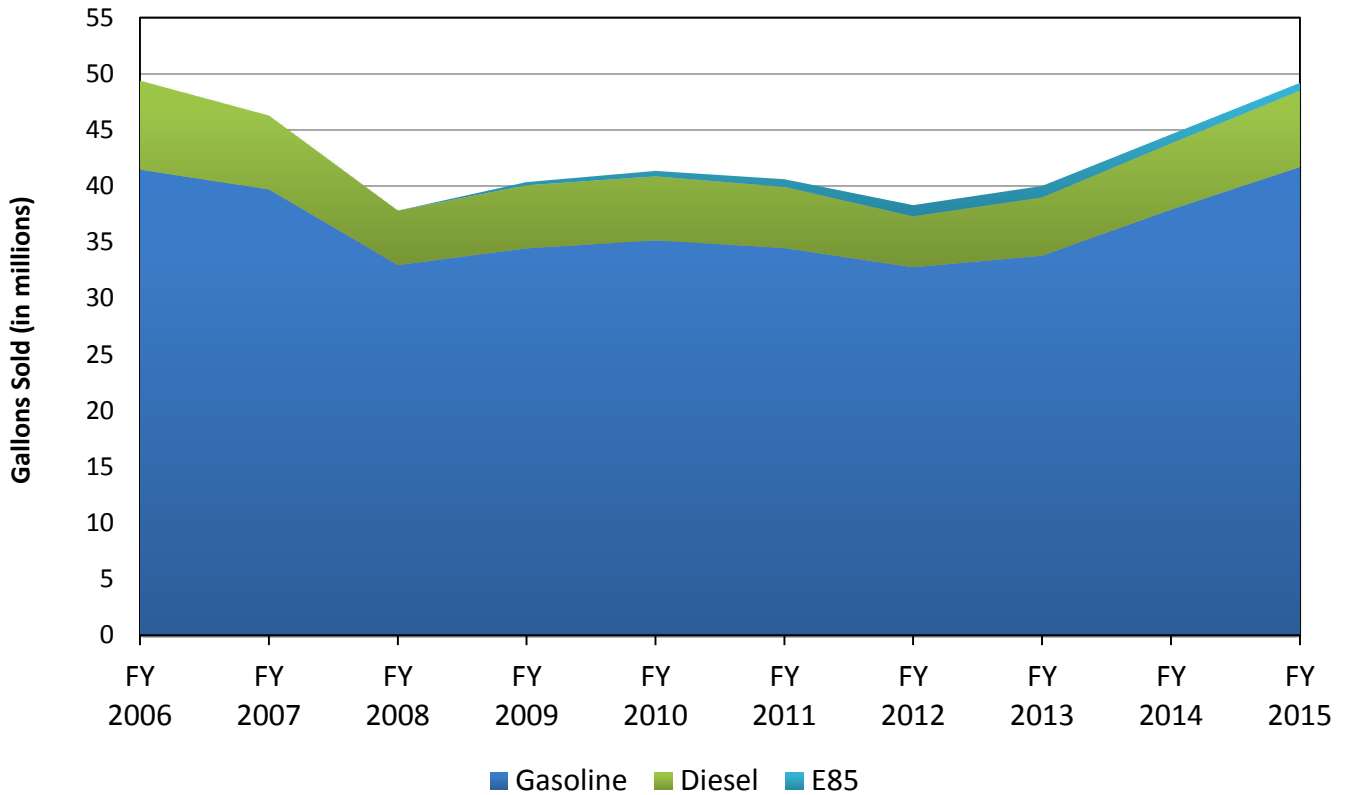
Note: The forecast amounts for concession revenue are based on agreement with Concessionaire, Areas USA FLTP, LLC, and include minimum contract amount with a conservative growth factor. A new license agreement signed in January 2014 with Florida Logos under the Sponsor-A-Highway Program requires a percentage of sponsorship sales, instead of annual minimum amounts. Advertisement revenues from toll booths are projected to decline due to All-Electronic Tolling conversions.

**Service Plaza Scorecard
Percentage of Good / Fair Response**



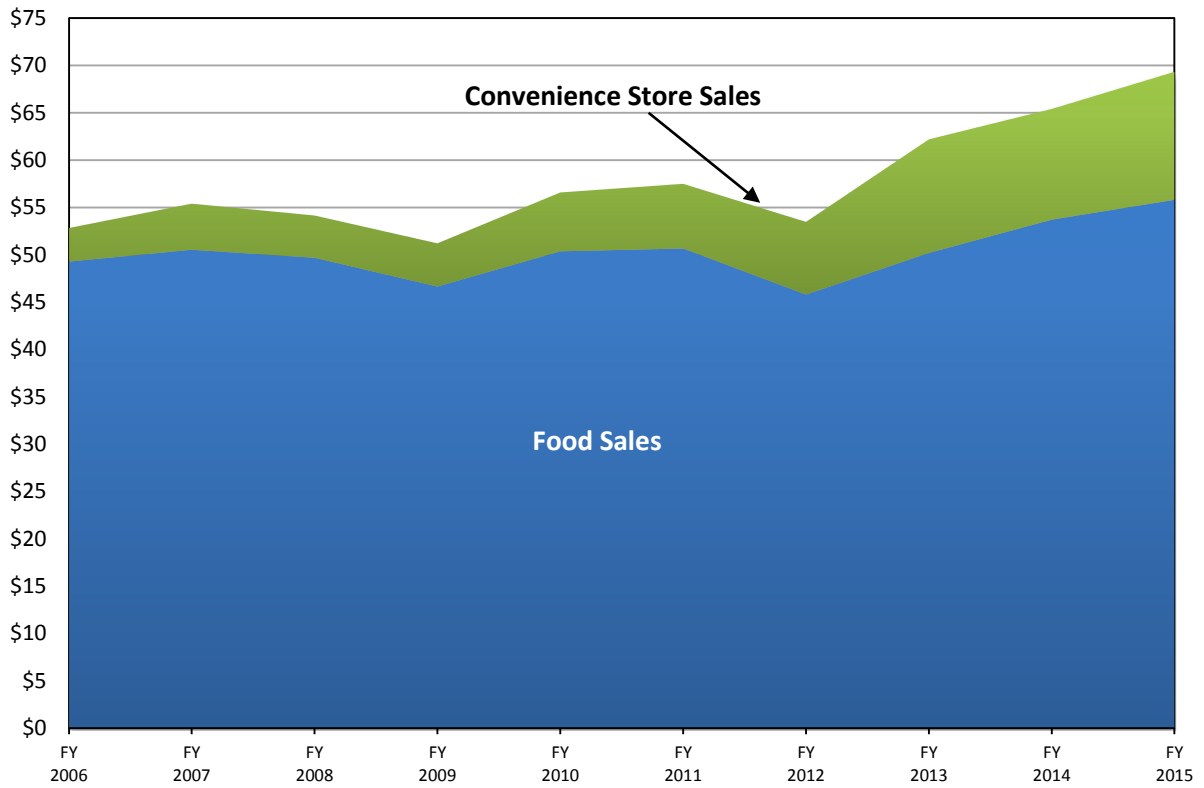
The Turnpike conducts annual customer satisfaction surveys to evaluate the opinions and perceptions of services provided at the service plazas located along the Turnpike's mainline. Based on the FY 2015 Service Plaza Customer Survey conducted in fall 2014, the graph above shows that customers gave the Turnpike high marks both for the restaurant building and fuel station facilities in all categories surveyed.

Gallons of Fuel Sold FY 2006 through 2015



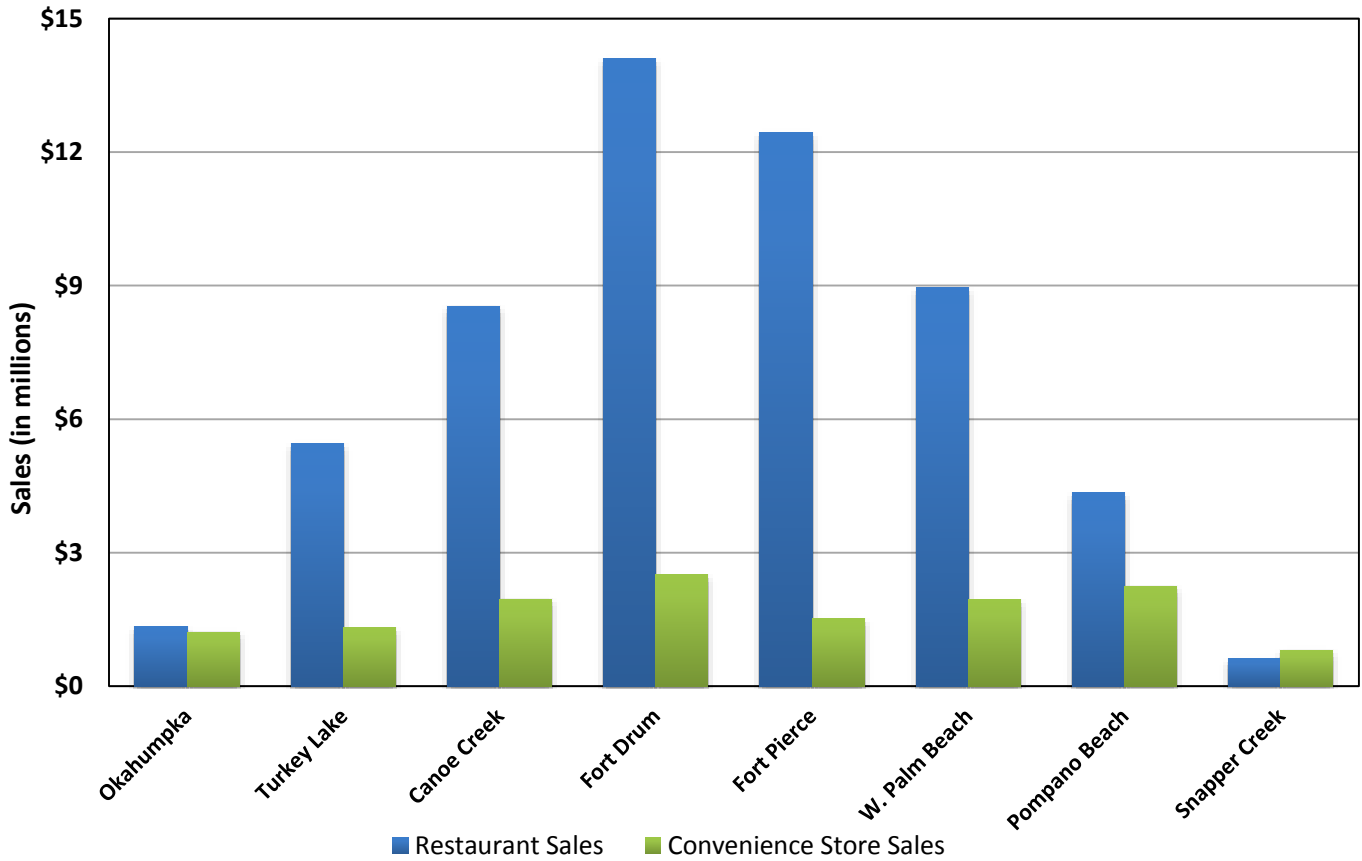
This graph depicts gallons of fuel sold at all service plazas for the ten year period from FY 2006 through FY 2015. Due to the slowing economy and particularly the rising fuel prices, fuel sales declined in fiscal years 2007 and 2008 with some improvement in FY 2009 and FY 2010. In FY 2011 and FY 2012, fuel sales declined primarily due to construction activities at several service plazas which started in November 2010. Both gasoline and diesel gallons sold increased in FY 2015 by 10 percent and 15 percent, respectively, compared to the preceding year primarily due to traffic growth at renovated service plazas and lower fuel prices.

**Food and Convenience Store Sales
FY 2006 through FY 2015 (In millions)**



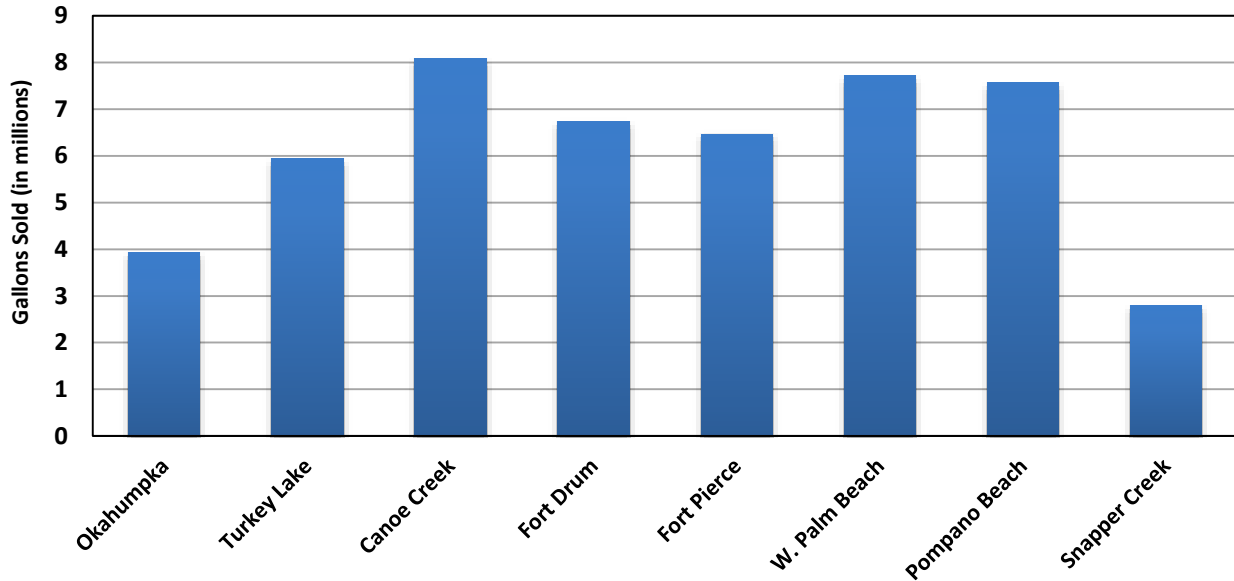
This graph illustrates food sales for the past ten years and convenience store sales since commencing operation in FY 2006. In FY 2015, food sales totaled nearly \$56 million, an increase of 4 percent over FY 2014. Convenience store sales of approximately \$13 million represent an increase of 15 percent from the preceding fiscal year. The increase in sales is largely due to completion of renovations at several service plazas.

Restaurant and Convenience Store Sales by Service Plaza FY 2015



As depicted in the graph above, there is a direct correlation between a service plaza’s restaurant sales and its distance from major urban areas. Sales in rural areas such as Fort Drum and Fort Pierce service plazas are higher where recreational travelers are more prevalent. On the contrary, sales in service plazas located near urban areas such as Snapper Creek are lower since they serve commuters. This trend is consistent with prior years. Overall, the restaurant sales and convenient stores sales totaled approximately \$56 million and \$13 million, respectively, for the year. Restaurant sales at Okahumpka and Fort Pierce are lower compared to prior year due to construction activities.

**Fuel Gallons Sold (Gasoline / Diesel / E85)
FY 2015**



As indicated in the graph above, higher volume of fuel gallons were sold at service plazas on the Ticket System (Canoe Creek and West Palm Beach), which serve long distance travelers, and on the Southern Coin system (Pompano Beach) which reflects the high volume of traffic on this section of the Mainline. In total, over 49 million gallons of fuel were sold in FY 2015, an increase of approximately 10 percent from the preceding year.