APPENDIX C

FY 2013 OPERATING BUDGETS - DEPARTMENT-OWNED FACILITIES

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FY 2013 OPERATING BUDGETS - DEPARTMENT-OPERATED FACILITIES

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Alligator Alley FY 2013 Operating Budget

	TOLL PLAZA	WORK PROGRAM OPERATING	TOTAL OPERATING
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
AUDIT AND FINANCIAL SERVICES			
Communications & Telephone	\$48	\$ -	\$48
Contracted Services	44	-	44
Other	240	-	240
Supplies	246	-	246
Travel	18	-	18
Other Capital Outlay	-	-	-
Other Personal Services	1,753	-	1,753
Salaries Consultant Fees	29,636	-	29,636
Audit Items	34,000	- 13,151	34,000
TOTAL AUDIT AND FINANCIAL SERVICES	\$65,985	\$13,151	<u> </u>
TOLL EQUIPMENT MAINTENANCE			
Communications & Telephone	\$1,340	\$ -	\$1,340
Contracted Services	792	-	792
Other	1,462	-	1,462
Supplies	792	-	792
Travel Utilities	731 6.092	-	731 6,092
Human Resource Development	-	-	
Other Capital Outlay	609	-	609
Salaries	30,000	-	30,000
Equipment Maintenance and Repair		105,810	105,810
TOTAL TOLL EQUIPMENT MAINTENANCE	\$41,818	\$105,810	\$147,628
DATA CENTER OPERATIONS			
Communications & Telephone	\$20,160	\$ -	\$20,160
Contracted Services	1,906	-	1,906
Other Supplies	139 1,962	-	139 1,962
Travel	69	-	69
Utilities	762	-	762
Human Resource Development	-	-	-
Other Capital Outlay	263	-	263
Other Personal Services	-	-	-
Salaries	12,301	-	12,301
Application/Support/Security TOTAL DATA CENTER OPERATIONS	\$37,562	<u>70,778</u> \$70,778	<u>70,778</u> \$108,340
	\$01,00 <u>2</u>	<i>Q</i> , Q, FO	\$100,010
SUNPASS OPERATIONS			
Communications & Telephone	\$6,339	\$ -	\$6,339
Other	10,508	-	10,508
Supplies Travel	803 114	-	803 114
Utilities	718	-	718
Transponders (Net)	-	19,205	19,205
Human Resource Development	-	-	-
Other Capital Outlay	190	-	190
Other Personal Services	-	-	-
Salaries	10,565	_	10,565
Toll Operating Contracts (SunPass Operations)	-	78,071	78,071
Application/Support/Security Credit Card Fees	- 218,342	8,430	8,430
Bank Service Fees	1,355	-	218,342 1,355
Other Services	6,288	_	6,288
TOTAL SUNPASS OPERATIONS	\$255,222	\$105,706	\$360,928
TOLL COLLECTION			
Bank Service Fees	\$70,000	\$ -	\$70,000
Communications & Telephone	6,500	-	6,500
Other Services	4,200	-	4,200
Insurance	145,000	-	145,000
Other	10,000	-	10,000
Supplies Travel	8,600 158	-	8,600 158
Utilities	56,500	-	56,500
Florida Highway Patrol	1,101,750	-	1,101,750
Toll Equipment Testing	-	6,049	6,049
Other Capital Outlay	307	-,	307
Salaries	124,000	-	124,000
Toll Plaza Operating Contracts	-	1,466,000	1,466,000
TOTAL TOLL COLLECTION	\$1,527,015	\$1,472,049	\$2,999,064
	¢1 007 000	¢1 767 404	\$2 COE 000
DIRECT COSTS	\$1,927,602	\$1,767,494	\$3,695,096
INDIRECT COSTS	134,932	122,380	257,312
ADMIN FEE REVENUE		-	(10,967)
GRAND TOTAL	\$2,062,534	\$1,889,874	\$3,941,441

Beachline East Expressway (SR 520 Ramps) FY 2013 Operating Budget

	TOLL PLAZA	PROGRAM OPERATING	TOTAL OPERATING
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
AUDIT AND FINANCIAL SERVICES			
Communications & Telephone	\$7	\$ -	\$7
Contracted Services	7	-	7
Other	33	-	33
Supplies	36	-	36
Travel Other Capital Outlay	3	-	-
Other Personal Services	298	-	298
Salaries	4,323	-	4,323
Consultant Fees	18,000	-	18,000
Audit Items		2,236	2,236
TOTAL AUDIT AND FINANCIAL SERVICES	\$22,707	\$2,236	\$24,943
TOLL EQUIPMENT MAINTENANCE			
Communications & Telephone	\$383	\$ -	\$383
Contracted Services Other	226 418	-	226 418
Supplies	226	-	226
Travel	209	-	209
Utilities	1,741	-	1,741
Human Resource Development	-	-	-
Other Capital Outlay	174	-	174
Salaries Equipment Maintenance and Repair	15,000	30,232	15,000 30,232
TOTAL TOLL EQUIPMENT MAINTENANCE	\$18,377	\$30,232	\$48,609
	+ ,	+;	+ ,
DATA CENTER OPERATIONS			
Communications & Telephone	\$3,428	\$ -	\$3,428
Contracted Services	324	-	324
Other	24 334	-	24 334
Supplies Travel	334 12		334 12
Utilities	130	-	130
Human Resource Development	-	-	-
Other Capital Outlay	45	-	45
Other Personal Services	-	-	-
Salaries	2,092	-	2,092
Application/Support/Security TOTAL DATA CENTER OPERATIONS	-	<u> </u>	12,034
TOTAL DATA CENTER OPERATIONS	\$6,389	\$12,034	\$18,423
SUNPASS OPERATIONS			
Communications & Telephone	\$1,289	\$ -	\$1,289
Other	1,203	-	1,203
Supplies	163	-	163
Travel Utilities	23 146	-	23 146
Transponders (Net)	146	3,906	3,906
Human Resource Development	-	5,500	-
Other Capital Outlay	39	-	39
Other Personal Services	-	-	-
Salaries	2,149	-	2,149
Toll Operating Contracts (SunPass Operations)	-	12,960	12,960
Application/Support/Security Credit Card Fees	- 4,468	1,599	1,599 4,468
Bank Service Fees	103	-	4,408
Other Services	688	-	688
TOTAL SUNPASS OPERATIONS	\$10,271	\$18,465	\$28,736
TOLL COLLECTION	500	<u>_</u>	*===
Bank Service Fees Communications & Telephone	500 2,000	\$ -	\$500 2,000
Other Services	500	-	500
Insurance	29,000	-	29,000
Other	300	-	300
Supplies	1,000	-	1,000
Travel	27	-	27
Utilities Florida Highway Patrol	3,300	-	3,300
Toll Equipment Testing	-	1,029	- 1,029
Other Capital Outlay	52	-	52
Salaries	5,100	-	5,100
Toll Plaza Operating Contracts	-	8,000	8,000
TOTAL TOLL COLLECTION	\$41,779	\$9,029	\$50,808
DIRECT COSTS	\$99,523	\$71,996	\$171,519
INDIRECT COSTS	6,967	4,766	11,733
ADMIN FEE REVENUE		-	-
GRAND TOTAL	\$106,490	\$76,762	\$183,252
-		+,.	÷. 50,202

Pinellas Bayway System FY 2013 Operating Budget

DECONDENT		WORK PROGRAM OPERATING	
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
AUDIT AND FINANCIAL SERVICES			
Communications & Telephone	\$52	\$ -	\$52
Contracted Services	55	-	55
Other	259	-	259
Supplies	277	-	277
Travel Other Capital Outlay	22	-	22
Other Personal Services	2,195	-	2,195
Salaries	33,371	-	33,371
Consultant Fees	22,000	-	22,000
Audit Items TOTAL AUDIT AND FINANCIAL SERVICES	\$58,231	16,459 \$16,459	16,459 \$74,690
	\$00,201	φ10,400	φ/ 4,000
FOLL EQUIPMENT MAINTENANCE Communications & Telephone	\$1,628	\$ -	\$1,628
Contracted Services	962	÷ -	962
Dther	1,775	-	1,775
Supplies	962	-	962
Travel	888	-	888
Jtilities	7,398	-	7,398
Human Resource Development Dther Capital Outlay	- 740	-	- 740
Salaries	65,000	-	65,000
Equipment Maintenance and Repair	-	128,484	128,484
TOTAL TOLL EQUIPMENT MAINTENANCE	\$79,353	\$128,484	\$207,837
DATA CENTER OPERATIONS			
Communications & Telephone	\$25,231	\$ -	\$25,231
Contracted Services	2,385	-	2,385
Other Supplies	173 2,456	-	173 2,456
Fravel	87	-	2,430
Jtilities	954	-	954
Human Resource Development	-	-	-
Other Capital Outlay	329	-	329
Other Personal Services	-	-	-
Salaries Application/Support/Security	15,396	- 88,584	15,396 88,584
TOTAL DATA CENTER OPERATIONS	\$47,011	\$88,584	\$135,595
SUNPASS OPERATIONS			
Communications & Telephone	\$9,023	\$ -	\$9,023
Other	10,667	-	10,667
Supplies	1,143	-	1,143
Fravel	162	-	162
Jtilities Transponders (Net)	1,023	- 27,336	1,023 27,336
Human Resource Development	-	-	- 27,550
Other Capital Outlay	271	-	271
Other Personal Services	-	-	-
Salaries	15,039	-	15,039
Foll Operating Contracts (SunPass Operations)	-	97,723	97,723
Application/Support/Security Credit Card Fees	43,354	11,405	11,405 43,354
Bank Service Fees	1,136	-	1,136
Other Services	6,233	-	6,233
TOTAL SUNPASS OPERATIONS	\$88,051	\$136,464	\$224,515
TOLL COLLECTION			
Bank Service Fees	\$42,500	\$ -	\$42,500
Communications & Telephone Dther Services	2,200 3,100	-	2,200 3,100
nsurance	250,000	-	250,000
Dther	13,000	-	13,000
Supplies	4,500	-	4,500
ravel	198	-	198
Julities	27,000	-	27,000
Aotor Carrier Compliance	1,400	-	1,400
Foll Equipment Testing Dther Capital Outlay	- 384	7,571	7,571 384
Salaries	139,000	-	139,000
		710,000	710,000
	-		
Toll Plaza Operating Contracts	\$483,282	\$717,571	\$1,200,853
Toll Plaza Operating Contracts			\$1,200,853
Foll Plaza Operating Contracts FOTAL TOLL COLLECTION DIRECT COSTS	\$755,928	\$1,087,562	\$1,843,490
Foll Plaza Operating Contracts			\$1,200,853 \$1,843,490 127,131 (5,361)

Sunshine Skyway Bridge FY 2013 Operating Budget

	TOLL PLAZA	WORK PROGRAM OPERATING	TOTAL OPERATING
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
AUDIT AND FINANCIAL SERVICES	\$125	\$ -	\$125
Communications & Telephone Contracted Services	\$125	\$ - -	\$125
Other	625	-	625
Supplies	632	-	632
Travel	44	-	44
Other Capital Outlay Other Personal Services	4,364	-	4,364
Salaries	76,297	-	76,297
Consultant Fees	31,000	-	31,000
Audit Items TOTAL AUDIT AND FINANCIAL SERVICES	\$113,196	<u>32,729</u> \$32,729	32,729 \$145,925
TOLL EQUIPMENT MAINTENANCE			
Communications & Telephone	\$1,532	\$ -	\$1,532
Contracted Services	905	-	905
Other	1,671	-	1,671
Supplies	905	-	905
Travel Utilities	836 6,963		836 6,963
Human Resource Development	-	-	
Other Capital Outlay	696	-	696
Salaries	86,000	-	86,000
Equipment Maintenance and Repair	-	120,927	120,927
TOTAL TOLL EQUIPMENT MAINTENANCE	\$99,508	\$120,927	\$220,435
DATA CENTER OPERATIONS Communications & Telephone	\$50,172	\$ -	\$50,172
Contracted Services	4,743	· -	4,743
Other	345	-	345
Supplies	4,883	-	4,883
Travel Utilities	172 1,897	-	172 1,897
Human Resource Development	-	-	
Other Capital Outlay	655	-	655
Other Personal Services		-	-
Salaries	30,615	-	30,615
Application/Support/Security TOTAL DATA CENTER OPERATIONS	\$93,482	<u> </u>	<u> </u>
SUNPASS OPERATIONS			
Communications & Telephone	\$15,158	\$ -	\$15,158
Other	20,372	-	20,372
Supplies Travel	1,920 273	-	1,920 273
Utilities	1,718	-	1,718
Transponders (Net)	-	45,922	45,922
Human Resource Development		-	-
Other Capital Outlay Other Personal Services	455	-	455
Salaries	25,264	-	- 25,264
Toll Operating Contracts (SunPass Operations)		171,828	171,828
Application/Support/Security	-	20,498	20,498
Credit Card Fees	172,737	-	172,737
Bank Service Fees Other Services	2,362 12,024	-	2,362 12,024
TOTAL SUNPASS OPERATIONS	\$252,283	\$238,248	\$490,531
TOLL COLLECTION			
Bank Service Fees	\$62,000	\$ -	\$62,000
Communications & Telephone Other Services	3,400 6,000	-	3,400 6,000
Insurance	1,700,000	-	1,700,000
Other	28,000	-	28,000
Supplies	9,500	-	9,500
Travel	393	-	393
Utilities Motor Carrier Compliance	46,500 5,150	-	46,500 5,150
Toll Equipment Testing	-	15,055	15,055
Other Capital Outlay	764	-	764
Salaries	220,000	-	220,000
Toll Plaza Operating Contracts TOTAL TOLL COLLECTION	\$2,081,707	1,710,000 \$1,725,055	1,710,000 \$3,806,762
DIRECT COSTS	\$2,640,176	\$2,293,106	\$4,933,282
	184,812	157,303	342,115
ADMIN FEE REVENUE GRAND TOTAL	\$2,824,988	\$2,450,409	(14,866) \$5,260,531
	ψ2,024,300	ψ2,400,403	φυ,200,001

95 Express FY 2013 Operating Budget

	TOLL PLAZA OPERATIONS	WORK PROGRAM OPERATING	TOTAL OPERATING
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
UDIT AND FINANCIAL SERVICES			
Communications & Telephone	\$ -	\$ -	\$
contracted Services	113	÷	11
other	-	-	
upplies	169	-	16
ravel	45	-	4
ther Capital Outlay	-	-	
ther Personal Services	4,514	-	4,51
alaries	20,425	-	20,42
onsultant Fees	27,000	-	27,00
udit Items	-	33,853	33,85
OTAL AUDIT AND FINANCIAL SERVICES	\$52,266	\$33,853	\$86,11
OLL EQUIPMENT MAINTENANCE			
ommunications & Telephone	\$766	\$ -	\$76
ontracted Services	453	-	45
ther	836	-	83
upplies	453	-	45
ravel	418	-	41
tilities	3,481	-	3,48
uman Resource Development	-	-	
ther Capital Outlay	348	-	34
alaries	7,000	-	7,00
quipment Maintenance and Repair	-	60,463	60,46
OTAL TOLL EQUIPMENT MAINTENANCE	\$13,755	\$60,463	\$74,21
ATA CENTER OPERATIONS			
ommunications & Telephone	\$51,895	\$ -	\$51,89
ontracted Services	4,906	-	4,90
ther	357	-	35
upplies	5,051	-	5,05
ravel	178	-	17
tilities	1,962	-	1,96
uman Resource Development	-	-	
ther Capital Outlay	677	-	67
ther Personal Services	-	-	
alaries	31,666	-	31,66
pplication/Support/Security OTAL DATA CENTER OPERATIONS	\$96,692	<u>182,195</u> \$182,195	<u>182,19</u> \$278,88
	\$00,00 <u>2</u>	\$10 <u>2</u> ,100	φ2. 0,00
UNPASS OPERATIONS			
communications & Telephone	\$31,217	\$ -	\$31,21
Other	76,629	-	76,62
upplies	3,954	-	3,95
ravel	562	-	56
tilities	3,538	-	3,53
ransponders (Net)	-	94,574	94,57
uman Resource Development	-	-	
ther Capital Outlay	937	-	93
ther Personal Services	-	-	
alaries	52,029	-	52,02
oll Operating Contracts (SunPass Operations)	-	462,159	462,15
pplication/Support/Security	-	33,373	33,37
redit Card Fees	383,202	-	383,20
ank Service Fees	11,265	-	11,26
ther Services	46,715		46,71
OTAL SUNPASS OPERATIONS	\$610,048	\$590,106	\$1,200,15
OLL COLLECTION			
ank Service Fees	\$ -	\$ -	\$
ommunications & Telephone	25	-	2
ther Services	-	-	
surance	25,000	-	25,00
ther	300	-	30
upplies	-	-	-
avel	206	-	20
illities	-	-	
CQ Motor Vehicle	-	-	
oll Equipment Testing		15,572	15,57
ther Capital Outlay	790	-	79
alaries	4,100	-	4,1
	-	\$15,572	\$45,9
oll Plaza Operating Contracts	\$30.421	410,01Z	φ+3,98
oll Plaza Operating Contracts	\$30,421		
IP Plaza Operating Contracts DTAL TOLL COLLECTION		\$882,189	\$1,685.3
DI Plaza Operating Contracts DTAL TOLL COLLECTION RECT COSTS	\$803,182	\$882,189	
DI Plaza Operating Contracts DTAL TOLL COLLECTION RECT COSTS DIRECT COSTS			111,35
bll Plaza Operating Contracts	\$803,182	\$882,189	\$1,685,33 111,38 (113,43 \$1,683,29

Garcon Point Bridge FY 2013 Operating Budget

	TOLL PLAZA	WORK PROGRAM OPERATING	TOTAL OPERATING
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
AUDIT AND FINANCIAL SERVICES	¢14	<u>^</u>	644
Communications & Telephone Contracted Services	\$11 8	\$ -	\$11 8
Other	53	-	53
Supplies	51	-	51
Travel	3	-	3
Other Capital Outlay Other Personal Services	- 302	-	- 302
Salaries	6,185	-	6,185
Consultant Fees	12,000	-	12,000
Audit Items		2,264	2,264
TOTAL AUDIT AND FINANCIAL SERVICES	\$18,613	\$2,264	\$20,877
TOLL EQUIPMENT MAINTENANCE			
Communications & Telephone Contracted Services	\$766 453	\$ -	\$766 453
Other	836	-	433
Supplies	453	-	453
Travel	418	-	418
Utilities	3,481	-	3,481
Other Personal Services Human Resource Development	-	-	-
Other Capital Outlay	348	-	348
Salaries	62,000	-	62,000
Equipment Maintenance and Repair	-	60,463	60,463
TOTAL TOLL EQUIPMENT MAINTENANCE	\$68,755	\$60,463	\$129,218
DATA CENTER OPERATIONS			
Communications & Telephone	\$3,471	\$ -	\$3,471 328
Contracted Services Other	328 24	-	328 24
Supplies	338	-	338
Travel	12	-	12
Utilities	131	-	131
Human Resource Development Other Capital Outlay	- 45	-	- 45
Other Personal Services	-	-	-
Salaries	2,118	-	2,118
Application/Support/Security TOTAL DATA CENTER OPERATIONS	\$6,467	12,185 \$12,185	12,185 \$18,652
TOTAL DATA CENTER OF EXCHOLOS	φ 0 ,407	φ12,10 <u>5</u>	\$10,03Z
SUNPASS OPERATIONS	¢700	•	¢700
Communications & Telephone Other	\$792 1,509	\$ -	\$792 1,509
Supplies	100	-	100
Travel	14	-	14
Utilities	90	-	90
Transponders (Net) Human Resource Development	-	2,399	2,399
Other Capital Outlay	- 24	-	- 24
Other Personal Services	-	-	-
Salaries	1,320	-	1,320
Toll Operating Contracts (SunPass Operations) Application/Support/Security	-	10,366 1,218	10,366 1,218
Credit Card Fees	34,837	-	34,837
Bank Service Fees	205	-	205
Other Services	910	<u> </u>	910
TOTAL SUNPASS OPERATIONS	\$39,801	\$13,983	\$53,784
TOLL COLLECTION			
Bank Service Fees	\$60,700	\$ -	\$60,700
Communications & Telephone	700	-	700
Other Services Insurance	1,500 135,000	-	1,500 135,000
Other	1,000	-	1,000
Supplies	2,900	-	2,900
Travel	27	-	27
Utilities Motor Carrier Compliance	19,000 1,000	-	19,000 1,000
Toll Equipment Testing	-	1,042	1,000
Other Capital Outlay	53	-	53
Salaries	20,200	-	20,200
Toll Plaza Operating Contracts TOTAL TOLL COLLECTION	\$242,080	<u>536,000</u> \$537,042	536,000 \$779,122
	ψ 2 ₩2,000	ψυυτ,υ η Δ	φιισ,1ΖΖ
DIRECT COSTS	\$375,716	\$625,937	\$1,001,653
INDIRECT COSTS	26,300	43,648	69,948
ADMIN FEE REVENUE	-	-	(1,839)

Mid-Bay Bridge FY 2013 Operating Budget

	TOLL PLAZA	WORK PROGRAM OPERATING	TOTAL OPERATING
DESCRIPTION	OPERATIONS	PROJECTS	BUDGET
UDIT AND FINANCIAL SERVICES			
Communications & Telephone	\$29	\$ -	\$2
Contracted Services	39	÷ _	3
Dther	143	-	14
upplies	166	-	16
ravel	16	-	1
ther Capital Outlay	-	-	
ther Personal Services	1,570	-	1,57
alaries	20,083	-	20,08
onsultant Fees	60,000	-	60,00
udit Items OTAL AUDIT AND FINANCIAL SERVICES	\$82,046	<u> </u>	<u>11,77</u> \$93,81
	<i>402,010</i>	<i></i>	¢00,01
OLL EQUIPMENT MAINTENANCE ommunications & Telephone	\$1,340	\$ -	\$1,34
ontracted Services	792	÷	79
ther	1,462	-	1,46
upplies	792	-	79
ravel	731	-	73
tilities	6,092	-	6,09
uman Resource Development	-	-	,
ther Capital Outlay	609	-	60
alaries	83,000	-	83,00
quipment Maintenance and Repair		105,810	105,81
OTAL TOLL EQUIPMENT MAINTENANCE	\$94,818	\$105,810	\$200,62
ATA CENTER OPERATIONS			
ommunications & Telephone	\$18,045	\$ -	\$18,04
ontracted Services	1,706	-	1,70
ther	124	-	12
upplies	1,756	-	1,75
ravel	62	-	6
tilities	682	-	68
uman Resource Development	-	-	
ther Capital Outlay	235	-	23
ther Personal Services		-	
alaries	11,011	-	11,01
pplication/Support/Security OTAL DATA CENTER OPERATIONS	\$33,621	<u>63,353</u> \$63,353	<u>63,35</u> \$96,97
	\$00,021	φ00,000	\$50,01
UNPASS OPERATIONS			
ommunications & Telephone	\$7,455	\$ -	\$7,45
ther	11,447	-	11,44
upplies ravel	944 134	-	94
		-	13
tilities ransponders (Net)	845	- 22,584	84 22,58
uman Resource Development	-	22,364	22,30
ther Capital Outlay	- 224	-	22
ther Personal Services	224		22
alaries	12.424		12.42
oll Operating Contracts (SunPass Operations)	-	- 88,964	88,96
pplication/Support/Security	-	8,942	8,94
redit Card Fees	211,965	-	211,96
ank Service Fees	1,425	-	1,42
ther Services	6,818	-	6,81
OTAL SUNPASS OPERATIONS	\$253,681	\$120,490	\$374,17
OLL COLLECTION			
ank Service Fees	111,500	\$ -	\$111,50
ommunications & Telephone	7,100	÷ -	7,10
ther Services	2,300	-	2,30
surance	150,000	-	150,00
ther	2,500	-	2,50
upplies	4,000	-	4,00
avel	141	-	14
ilities	35,000	-	35,00
otor Carrier Compliance	2,000	-	2,00
bll Equipment Testing	-	5,415	5,41
ther Capital Outlay	275	-	27
alaries	54,000	-	54,00
Il Plaza Operating Contracts	-	961,000	961,00
OTAL TOLL COLLECTION	\$368,816	\$966,415	\$1,335,23
IRECT COSTS	\$832 082	\$1 267 830	¢2 100 82
	\$832,982	\$1,267,839	\$2,100,82
DIRECT COSTS	58,309	87,168	\$145,4
DMIN FEE REVENUE	-	-	(10,72