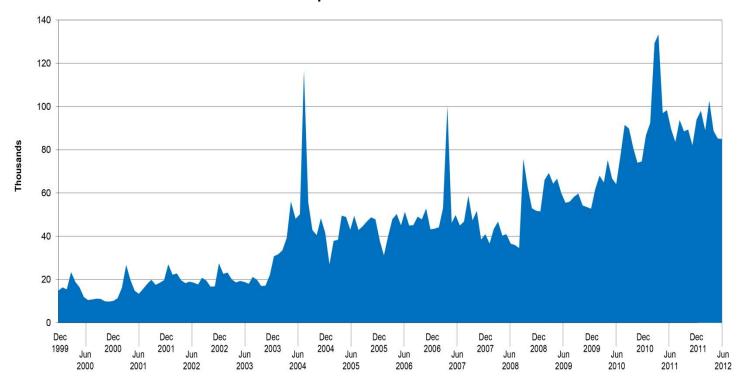
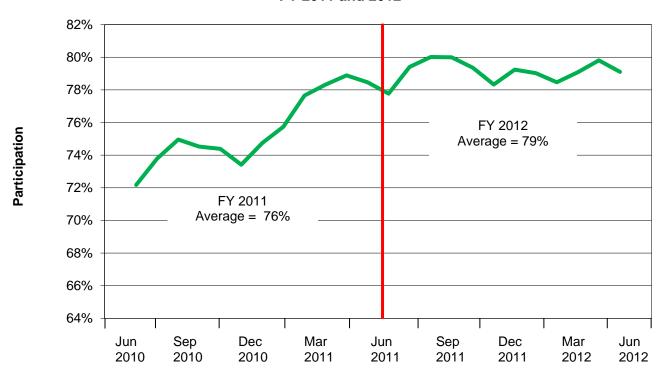
## Monthly SunPass Transponder Sales Inception to June 2012



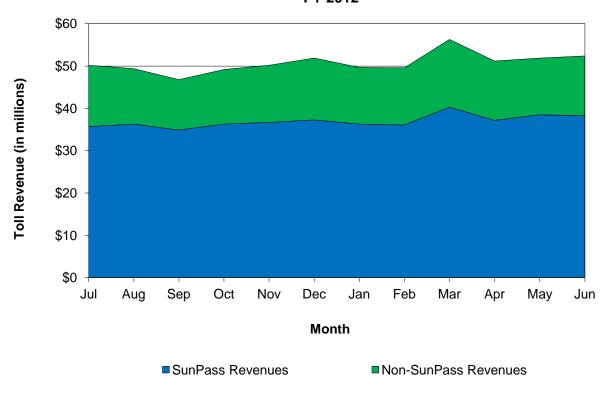
This graph shows the monthly SunPass transponder sales since inception. The significant increase in transponder sales during March 2004 is attributed to the cash toll rate increase implemented on the Turnpike system. A similar spike in sales in January 2007 is due to a one-day, half-off promotion in celebration of Turnpike's 50<sup>th</sup> anniversary. The successful launch of the Mini Tags in July 2008 boosted the total sales to nearly 76 thousand that month. The addition of Mini Tags has increased the average total monthly sales of transponders by fifty percent. Also, the implementation of All-Electronic Tolling on the HEFT starting February 2011 has significantly boosted transponder sales, as well as the June 2012 toll rate increase.

# SunPass Participation by Month FY 2011 and 2012

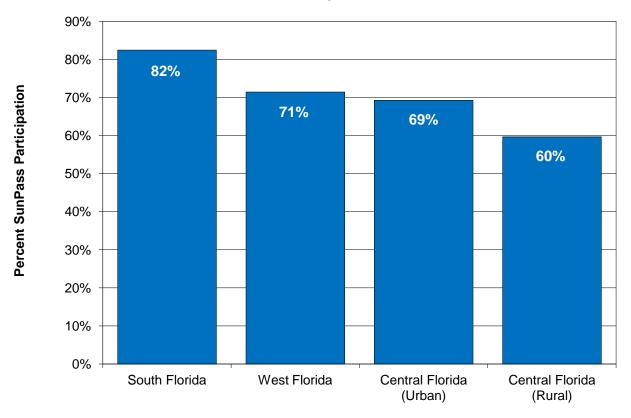


Month

Toll Revenue by Payment Type FY 2012

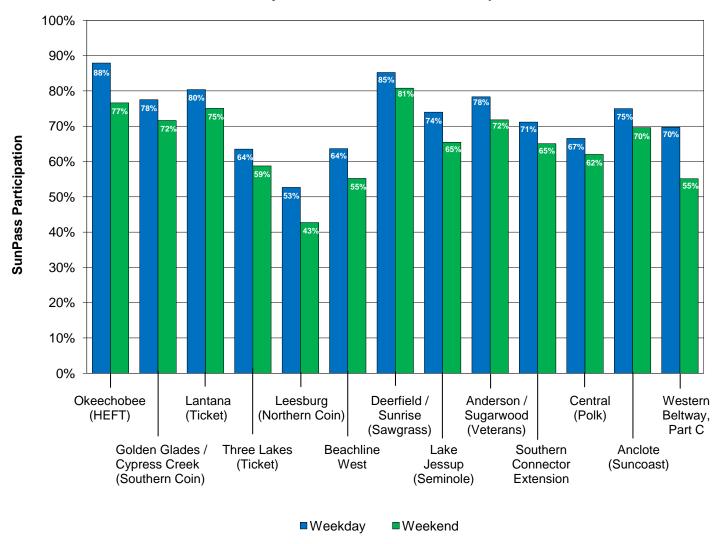


Turnpike System
SunPass Participation by Region
FY 2012



This graph depicts the average SunPass participation on the Turnpike System by region during FY 2012. As expected, SunPass participation in the region with mostly commuters was the highest (South Florida at 82 percent). On the other hand, SunPass participation in the tourist-oriented rural region of Central Florida was the lowest at 60 percent.

## Select Turnpike Mainline Toll Plazas Weekday vs. Weekend SunPass Participation

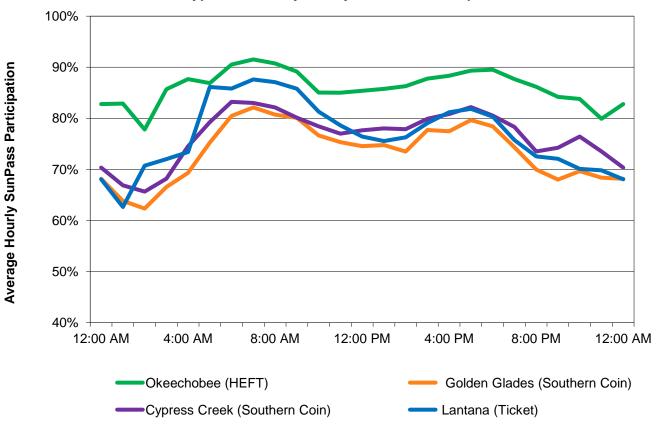


Source: Data obtained from Turnpike Enterprise Finance Office for the week beginning Monday, June 18, 2012.

A comparison between average weekday and weekend SunPass participation for a typical week in FY 2012 at select mainline plazas is presented in the graph above.

As expected, average participation during weekdays exceeds weekend participation at each of mainline plazas. SunPass participation at the Okeechobee mainline toll plaza, an all-electronic tolling location, reaches 88 percent during weekdays (the highest among all the facilities) and drops to 77 percent on the weekend. In particular, most of the commuter facilities, such as Southern Coin System, southern part of the Ticket System (Lantana), Seminole Expressway and the Veterans Expressway show a large variation between weekday and weekend participation.

## Mainline Toll Plazas – Southern Facilities Typical Weekday Hourly SunPass Participation

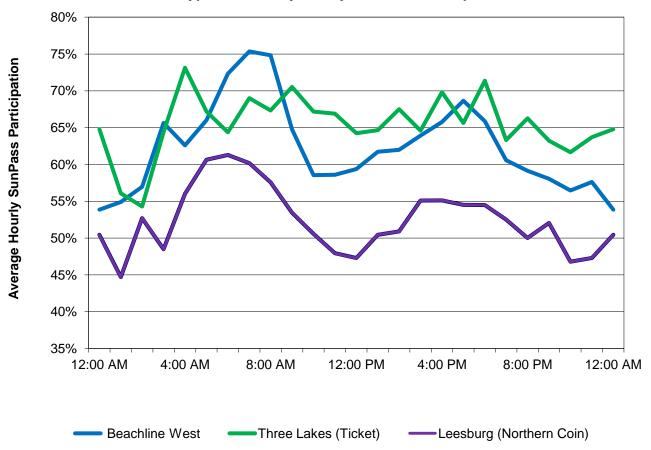


Source: Data obtained from Turnpike Enterprise Finance Office for the 5-day period beginning Monday, June 18, 2012.

Hourly variation indicates the fluctuations in SunPass participation during a full day (24-hour period). This graph shows the hourly SunPass participation on weekdays for a typical week at select mainline toll plazas on the southern components of the Mainline System. These components include the HEFT, Southern Coin System, and the southern portion of the Ticket System (Lantana).

As depicted in the graph, SunPass participation on these facilities increased during the early morning and evening hours. Peak-hour participation at the Okeechobee and Lantana toll plazas reached 92 and 88 percent, respectively, in the morning. Similarly, SunPass participation at the Cypress Creek and Golden Glades toll plazas reached 83 percent and 82 percent, respectively, during the morning peak hours. In general, the morning peak participation at all four toll plazas was higher than the evening peak participation.

## Mainline Toll Plazas – Northern Facilities Typical Weekday Hourly SunPass Participation



Source: Data obtained from Turnpike Enterprise Finance Office for the 5-day period beginning Monday, June 18, 2012.

This graph shows the hourly SunPass participation on weekdays for a typical week at select mainline toll plazas on the northern components of the Mainline System. These components include the Northern Coin System, the northern portion of the Ticket System, and the Beachline West Expressway.

As depicted in the graph, SunPass participation at the Beachline West Expressway and the Northern Coin System peaked at approximately 75 and 61 percent, respectively, during the morning peak hours. While the Leesburg toll plaza showed a significant rise in SunPass participation during the early morning peak hours, it dropped in the late morning hours and declined further in the evening. In contrast, SunPass participation remained relatively stable throughout the day at the Three Lakes toll plaza. This pattern confirms the fact that long distance travelers and tourists are the primary users of that toll plaza.